

# IN 2006, MAPFRE'S GROSS PROFIT GREW 32.6% TO €1,156 MILLION

## ITS NET PROFIT GREW 33.1%, EXCEEDING €610 MILLON

## THE REVENUES OF THE GROUP NEARED €13,600 MILLION

José Manuel Martínez, Chairman of MAPFRE, presented today the results earned by MAPFRE in 2006, a year in which the Group completed a wide-ranging corporate restructuring. Furthermore, he outlined, among others, the following aspects:

- MAPFRE maintains its strong leadership position in the Spanish market, with a volume of written premiums of €7,152.2 million.
- The premiums of the American subsidiaries grew 26.5%, exceeding €2,461 million and strengthening MAPFRE's position as the largest Non-Life insurer in Latin America.
- After the capital increase carried out in January 2007, there are 2,275,324,163
  outstanding shares reaches and market capitalisation will approach €9,000
  million.

## 1.- Results:

In 2006, MAPFRE obtained total revenues of €13,583 million, a figure nearly 9% larger than that for the previous year. Insurance and Reinsurance premiums came close to €11,000 million, an increase of over 8%.

#### **PRESS RELEASE**



It is worth noting the increase in the volume of premiums written abroad, which already make up almost 40% of the Group's total premiums, having grown in 2006 at a rate higher than 20%, reaching €3,780.5 million. Direct Insurance premiums in the Americas amounted to €2,461.7 million, a 26.5% increase over 2005, strengthening MAPFRE's position as the largest Non-Life insurer in Latin America.

In Spain, the most significant increases were recorded in: Commercial Insurance, whose premiums reached €1,233 million (up 12%); Retail insurance (Multi-peril and accidents), which grew 11.2%; and Health Insurance, which rose nearly 10% reaching a volume of premiums of €388 million.

Third-party funds managed in Life Insurance and Savings Products exceeded €20,500 million, equivalent to a 5% increase over the previous year under IFRS; under Spanish GAAP, they grew in excess of 9%.

Such a positive trend in revenues stemmed primarily from the Group's organic growth, as no significant acquisitions were made in 2006.

The profit before tax and minority interests was €1,156.1 million, a 32.6% increase over 2005, while the net profit reached €610.2 million, a 33.1% increase. Of said net profit, €330.2 million were booked by MAPFRE S.A. (previously named CORPORACIÓN MAPFRE) and €280 million by the businesses integrated into MAPFRE S.A. in January 2007.

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### 2.- Dividends:

MAPFRE S.A. will pay a total dividend of €0.09 per share out of the results for fiscal year 2006, equivalent to a 40.6% increase over the amount paid the previous year. The company already paid an interim dividend of €0.04 per share and will pay the balance (€0.05) from May 4<sup>th</sup>, 2007 onwards.

# 3.- Objectives:

For the 2007-2009 period, MAPFRE has set itself the following objectives: to grow above the average for each market; to maintain positive technical results; to increase earnings per share; and to reduce expenses. In 2007, MAPFRE aims to approach a total volume of revenues of €14,500 million.

## 4.- Social Responsibility and Foundational Activities:

MAPFRE will publish for the third consecutive year its Social Responsibility Report compliant with the Global Reporting Initiative (GRI) and verified by external auditors, further advancing in its commitment to transparency and communication with all its stakeholders.

The aforementioned report includes an ample description of the activities carried out in 2006 by FUNDACIÓN MAPFRE, to which €25 million were devoted. A large portion of that amount was directed at cultural, educational and social action initiatives in the Latin American countries in which MAPFRE has a presence.

Any interested party may follow through the corporate web page (<a href="www.mapfre.com">www.mapfre.com</a>) the presentations that will be held today at 13:30 CET (in Spanish) and at 16:30 CET (in English).





# 1. Consolidated Income Statement (1)

ITEMS	€mi	€million	
TILMS	2006	2005	06 / 05
NON-LIFE INSURANCE AND REINSURANCE			
Gross written and accepted premiums	8,452.2	7,801.1	8.3
Premiums earned, net of ceded and retroceded reinsurance	6,989.4	6,409.1	9.1
Net claims incurred and variation in other technical provisions	(4,825.6)	(4,712.5)	2.4
Net operating expenses	(1,601.7)	(1,349.8)	18.7
Other technical income and expenses	(136.4)	(64.7)	110.8
TECHNICAL RESULT	425.7	282.1	50.9
Net financial and other non-technical income	493.8	401.8	22.9
Result of the Non-life business	919.5	683.9	34.4
LIFE ASSURANCE AND REINSURANCE			
Gross written and accepted premiums	2,480.5	2,309.0	7.4
Premiums earned, net of ceded and retroceded reinsurance	2,353.8	2,176.1	8.2
Net claims incurred and variation in other technical provisions	(2,500.6)	(2,558.2)	(2.3)
Net operating expenses	(353.2)	(269.2)	31.2
Other technical income and expenses	(4.6)	(9.7)	(52.6)
TECHNICAL RESULT	(504.6)	(661.0)	(23.7)
Net financial and other non-technical income	654.1	763.7	(14.4)
Unrealised gains and losses in unit-linked investments	21.8	25.6	(15.0)
Result of the Life business	171.3	128.3	33.5
OTHER BUSINESS ACTIVITIES			
Operating income	480.3	406.4	18.2
Operating expenses	(413.3)	(355.5)	16.3
Other income and expenses	(1.7)	8.9	-
Result of the Other Business Activities	65.3	59.8	9.2
Result before tax and minority interests	1,156.1	872.0	32.6
Taxes	(355.5)	(273.7)	29.9
Result after tax	800.6	598.3	33.8
Result attributable to minority interests	(190.4)	(140.0)	36.0
Result after tax and minority interest	610.2	458.3	33.1

<sup>(1) &</sup>quot;Pro forma" figures for the MAPFRE Group, including the businesses contributed to MAPFRE S.A. in January 2007

## 2. Breakdown of 2006 results by Unit

UNITS	Result before taxes and minority interest	Taxes	Minority interest	Result after taxes and minority interest
Existing businesses				
MAPFRE VIDA	192.6			
MAPFRE SEGUROS GENERALES	161.3			
MAPFRE EMPRESAS	115.5			
MAPFRE CAJA SALUD	26.5			
MAPFRE AMERICA	101.4			
MAPFRE RE	115.8			
MAPFRE ASISTENCIA	14.3			
Consolidation adjustments and other items	10.0			
SUBTOTAL	737.4	(221.5)	(185.7)	330.2
Contributed businesses				
MAPFRE AUTOMOVILES pro forma	375.6			
MAPFRE AGROPECUARIA	34.1			
MAPFRE AMERICA VIDA	14.7			
MAPFRE SEGUROS GERAIS	6.6			
Consolidation adjustments and other items	(12.3)			
SUBTOTAL	418.7	(134.0)	(4.7)	280.0
TOTAL	1,156.1	(355.5)	(190.4)	610.2